

Fiscal Year 2021 Assessment of HUB Related Activities

Agency/IHE Name:	UT MD Anderson Cancer Center	
Agency/IHE Number:	506	
Fiscal Year:	2021	

NOTE: The following assessment is about HUB related activities during the above referenced period in your Agency/Institution

1-Your Agency/IHE HUB Goals:

Procurement Category	Goal	Performance
Heavy Construction	0.00%	0.00%
Building Construction	12.00%	10.60%
Special Trade Construction	12.00%	18.90%
Professional Services	18.00%	11.90%
Other Services	19.00%	9.60%
Commodities	1.80%	2.00%

2- Prime Contract Activities

2a-Prime Contract: Total expenditure during fiscal year 2021

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Building Construction	\$ 1,667,695.51	\$ 56,600.00	\$ -		\$ -	\$ -	\$ -	\$ 67,365,041.52	\$ 1,724,295.51
Special Trade Construction	\$ 786,818.11	\$ 201,640.54	\$ 404,042.48	\$ 1,624,889.29	\$ 1,289,238.81	\$ -	\$ -	\$ 15,897,974.71	\$ 4,306,629.23
Professional Services	\$ -	\$ 717,453.75	\$ -	\$ -	\$ 332,529.66	\$ -	\$ -	\$ 13,954,373.18	\$ 1,049,983.41
Other Services	\$ 180,281.16	\$ 6,702,891.16	\$ 16,929,660.82	\$ -	\$ 5,097,723.37	\$ -	\$ 10,000.00	\$ 278,529,924.31	\$ 28,920,556.51
Commodities	\$ 2,648,099.24	\$ 4,551,372.58	\$ 12,318,637.28	\$ -	\$ 2,933,671.59	\$ -	\$ 1,324,760.32	\$ 1,357,905,952.00	\$ 23,776,541.01
Total	\$ 5,282,894.02	\$ 12,229,958.03	\$ 29,652,340.58	\$ 1,624,889.29	\$ 9,653,163.43	\$ -	\$ 1,334,760.32	\$ 1,733,653,265.72	\$ 59,778,005.67

2b-Prime Contract: Number of HUB/non-HUB vendors (ongoing and new) utilized in fiscal year 2021

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	0	0	0	0	0	0	0	0	0
Building Construction	12	2	8	0	0	0	0	943	22
Special Trade Construction	19	135	176	2	450	0	0	6572	782
Professional Services	0	115	34	0	140	0	0	2872	289
Other Services	194	1110	1455	10	3613	0	17	107004	6399
Commodities	262	1361	3327	93	3188	0	69	187286	8300
Total	487	2723	5000	105	7391	0	86	304677	15792

3- Subcontract Activities

3a-Subcontract: Total expenditure during fiscal year 2021

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction									\$ -
Building Construction	\$ 59,927.50	\$ 456,032.74	\$ 4,452,037.67	\$ 56,669.00	\$ 583,816.88	\$ -	\$ -	\$ 29,427,683.48	\$ 5,608,483.79
Special Trade Construction	\$ -	\$ 179,105.96	\$ 231,132.95	\$ -	\$ 414,339.84	\$ -	\$ -	\$ 7,713,506.08	\$ 824,578.75
Professional Services	\$ 7,570.00	\$ 386,595.00	\$ 60,883.95	\$ -	\$ 275,972.16	\$ -	\$ -	\$ 1,074,354.36	\$ 731,021.11
Other Services	\$ 35,716.49	\$ 82,055.49	\$ 187,588.15	\$ -	\$ 211,578.02	\$ -	\$ -	\$ 14,853,991.82	\$ 516,938.15
Commodities	\$ 74,949.79	\$ 43,942.39	\$ 475,545.06	\$ -	\$ 1,251,170.08	\$ -	\$ 11,631.25	\$ 6,931,480.16	\$ 1,857,238.57
Total	\$ 178,163.78	\$ 1,147,731.58	\$ 5,407,187.78	\$ 56,669.00	\$ 2,736,876.98	\$ -	\$ 11,631.25	\$ 60,001,015.90	\$ 9,538,260.37

3b-Subcontract: Number of HUB/non-HUB vendors (ongoing and new) utilized in fiscal year 2021

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction									0
Building Construction	12	40	156	20	322	0	1	1549	551
Special Trade Construction	9	181	169	28	276	0	2	1487	665
Professional Services	7	50	47	1	200	0	0	157	305
Other Services	24	27	34	2	68	0	1	403	156
Commodities	2	2	4	0	14	0	1	81	23
Total	54	300	410	51	880	0	5	3677	1700

4-New Vendors: Number of vendors (prime and sub) utilized in fiscal year 2021 which were not used during the last 2 years.

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	0	0	0	0	0	0	0	0	0
Building Construction	1	0	0	0	0	0	0	3	1
Special Trade Construction	1	0	0	0	0	0	0	31	1
Professional Services	0	0	0	0	0	0	0	12	0
Other Services	0	0	3	0	2	0	0	436	5
Commodities	1	1	2	0	2	0	0	474	6
Total	3	1	0	0	4	0	0	956	13

5- Sponsored or participated in local and statewide settings to encourage HUB participation in state procurement activities.

Event/Activity	Number of Events Hosted or Attended	
	Hosted	Attended
Economic Opportunity Forum	3	15
Annual Meeting/Setting	0	5
Advocacy Group Meeting (i.e., TAAACC, TAMACC, etc.)	0	12
Other (Training, Meet & Greets)	26	30

6- Mentor-Protégé Program:

Active Mentor-Protégé Program	Ongoing	Added in Fiscal Year 2021
Number of Programs	0	0

7- HUB program staffing:

HUB Staffing	Allocated	Current
Staff size	2	2

8-Work Related Activities Conducted by HUB Program Staff:

HUB Program Personnel	% of Weekly Hrs. with HUB	% of Weekly Hrs. with Purchasing	% of Weekly Hrs. with Contract
Staff -1	100.00%	0.00%	0.00%
Staff -2	100.00%	0.00%	0.00%
Staff -3			
Staff -4			
Staff -5			
Staff -6			
Staff -7			
Staff -8			
Staff -9			
Staff -10			
Staff -11			
Staff -12			

9- Justification for not reaching the intended goals and other remarks.

Heavy Construction: MD Anderson does not have any Heavy Construction Contracts.

Building Construction: MD Anderson took an aggressive approach to improve capacity with the intent to grow qualified HUBs for their success. Extenuous efforts have been made to enhance MD Anderson's HUB Program further to expand the capacity of HUBs. Three key elements were put in place to increase HUB spending: 1.) A three-year contract with a HUB construction services team to identify and increase the capacity of HUBs initially in construction and eventually in information technology services, and 2.) A Memorandum of Understanding (MOU) with The University of Texas System's HUB Program Office and 3.) The creation of the MD Anderson's HUB Construction Contractor Guide. The MOU will assist with training, customer interface, and HUB identification. The third-party consultant and the MOU serve as extensions of and will operate under the management of MD Anderson's HUB Associate Director. Other additional important HUB program efforts are increasing accountability with general contractors on larger construction projects, and personalized HUB onboarding training materials for major construction firms.

Special Trade: See Justification for the Building Construction.

Professional Services: See Justification for the Building Construction.

Other Services: Required volume, price competitiveness, as well as stringent delivery criteria create challenges to many smaller vendors.

Commodities: As an academic medical research facility, approximately 40% of MD Anderson's purchases for FY2020 were in pharmaceutical spend with limited/no HUB capacity.

Good Faith Effort: The calculation of MD Anderson's HUB goals are baseline/initiated from the State of Texas goals which are derived from a very broad array of general purpose goods and service. Additionally, MD Anderson has experienced little or no participation in its purchasing processes (i.e., request for proposals, an invitation to bid, etc.) from HUBs in procurement categories with no HUB capability and capacity. However, MD Anderson continues to conduct a positive and proactive HUB outreach, solicitation, and development program designed to create opportunities and promote HUB participation and utilization in all of its procurement processes. Normal distribution of current bid list to advocacy groups including Women's Contractor's Association, Greater Houston Black Chamber, Houston Minority Supplier Development Council, Women's Business Enterprise Alliance, and two local Procurement Assistance Centers for dissemination to their memberships to increase HUB bid participation. Active and regular participants in (virtual) HUB marketing and development events including EXPOs, and networking conferences. HUB team participates in prime contractor business reviews and short-list interviews ongoing in an effort to increase HUB participation. MD Anderson commits to a good faith effort to increase purchases from, and contract awards to, HUB firms consistent with the state's goals for HUB participation and overall economic development. Opportunities Forecasts assembled and distributed quarterly year to local advocacy group for distribution to their membership as well as provided at external networking events.