

**HUB Plan for Fiscal Years 2018 and 2019**

<b>Agency/IHE Name:</b>	The University of Texas MD Anderson Cancer Center	
<b>Agency/IHE Number:</b>	506	

<b>Agency-Specific HUB Goals</b>	<b>Fiscal Year 2018</b>	<b>Fiscal Year 2019</b>
Heavy Construction	0.00%	0.00%
Building Construction	10.00%	11.00%
Special Trade Construction	9.50%	10.00%
Professional Services	40.00%	42.00%
Other Services	8.00%	8.00%
Commodities	2.00%	2.00%

**Describe good faith efforts to meet HUB goals in fiscal years 2018 and 2019. The agency should describe the agency's outreach efforts, HUB program staffing, and any other relevant information to describe efforts to meet HUB goals established under Section 2161.123, Government Code.**

Efforts to identify and utilize HUB vendors continue as priorities of the HUB & Federal Small Business (HFSB) Program. However, effective financial management encourages more leverage of spend to obtain high quality goods at best value. A larger portion of MD Anderson’s purchases are placed with Institutional contracts or with Premier, the cancer center’s hospital group purchasing alliance. In addition, MD Anderson utilizes UT System Supply Chain Alliance contract leverage which directly supports HUB initiatives. Required volume, price competitiveness, as well as stringent delivery criteria create challenges to utilizing many smaller vendors.

The Institution’s business focus on cancer research and treatment is highly specialized, and as such, limited in opportunity. Important considerations in evaluating program performance include measurements of variables in the marketplace including demand for goods/services for which limited HUB suppliers are available.

Goals and strategies include:

- Administer the operations, structures and procedures necessary for effective and efficient management and awareness of the HFSB Program within MD Anderson and the State.
- Maintain a HUB utilization reporting system that serves both internal and external reporting requirements.
- Make a good faith effort to utilize HUB and SBC firms to supply institutional goal-set percentages of the total purchased value of commodities, construction, professional and other services.
- Instruct HUB and SBC suppliers regarding agency business opportunities, practices and procedures.
- Solicit bids and proposals from HUB and SBC suppliers on a continuous and consistent basis.
- Maintain a system to monitor individual buyer/sourcing specialist performance as relates to institutional HUB and Federal Small Business Program goals and objectives.
- Invite HUBs to deliver technical and business presentations that demonstrate their capability to do business with MD Anderson.
- Provide training for small diverse businesses on best business practices.
- Maintain current Mentor-Protégé Program to foster development of HUBs with potential for establishing long-term relationships between prime contractors and HUBs.

The FY18 budget includes an additional FTE for the HFSB Program team.